



## NEWS RELEASE

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Colonial Life & Accident Insurance Company is a market leader in providing insurance benefits for employees and their families through their workplace, along with individual benefits education, advanced yet simple-to-use enrollment technology and quality personal service.

Colonial Life offers disability, life and supplemental accident and health insurance policies in 49 states, the District of Columbia and Puerto Rico. Similar policies, if approved, are underwritten in New York by a Colonial Life affiliate, The Paul Revere Life Insurance Company. Colonial Life is based in Columbia, S.C., and is a subsidiary of Unum Group.

For more information about Colonial Life's products and services or opportunities with the company, call (803) 798-7000 or visit [www.coloniallife.com](http://www.coloniallife.com).

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## Colonial Life Names Winners of Top National Awards

**COLUMBIA, S.C. (Feb. 8, 2008)** — Colonial Life has named 16 sales representatives and sales managers from across the country as winners of its top national awards for 2007. Colonial Life's national awards are given each year to honor sales representatives and sales managers who lead the nation in categories including generating sales premium, opening new accounts, enrolling employees in their benefits, coordinating enrollments, recruiting new salespeople and training them for success. Colonial Life will present the awards at its annual sales conference in May.

Award winners are:

- **Chris Pierce**, sales representative, Holly Springs, N.C. — Hall of Fame Award, Public Sector Channel Representative of the Year Award, Public Sector Channel Founder's Award for New Account Opener Sales Premium.
- **Lori Whitaker**, district development manager, Rio Grande Valley, Texas — Agency Channel Representative of the Year Award, Agency Channel Founder's Award for New Account Opener Sales Premium.
- **Kerri Douglass**, sales representative, Atlanta — Agency Channel Rookie of the Year Award.
- **Kathy Walsh**, sales representative, Niles, Ill. — Agency Channel Rookie Opener of the Year Award.
- **James King**, district development manager, Providence, R.I. — Agency Channel Founder's Award for New Accounts.
- **Scott Chambers**, sales representative, Lafayette, La. — Agency Channel Enroller of the Year Award.
- **Jack Kimel**, sales representative, Durham, N.C. — Public Sector Channel Enroller of the Year Award.
- **P.J. Piper**, sales representative, Harlingen, Texas — Agency Channel Coordinator of the Year Award.
- **Elana D'Arciprete**, territory manager, Alabama — Territory Manager Office of the Year Award.
- **Carey Adamson**, public sector manager, Columbia, S.C. — Public Sector Manager Office of the Year Award, Public Sector Manager People Development Award.

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- **John Evangelista**, district manager, Orange County, Calif. — District General Agent Premier Office of the Year Award.
- **Henry Chacon**, district manager, Tucson, Ariz. — District General Agent Large Office of the Year Award.
- **Jerry Horton**, district manager, Austin/Waco, Texas — District General Agent Medium Office of the Year Award, District General Agent People Development Award.
- **Jack Boyd**, district manager, Waco, Texas — District General Agent Small Office of the Year Award.
- **Donald Pierce**, public sector assistant manager, Holly Springs, N.C. — Public Sector Assistant Manager of the Year Award.
- **Joel Gay**, agency development manager, Austin/Waco, Texas — Agency Development Manager of the Year Award.

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